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Thailand Grain and Feed Corn PS&D Update 2002

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Report Highlights:

Thai corn imports exceed exports as sales head towards new low and local poultry industry and dry weather fuel demand.

Summary

The outlook for corn supply for MY 2002/03 has revised downward. Corn production is estimated at 3.9 million tons, reflecting the smaller plantings and lower yields maily as a result of drought in major growing areas. Domestic consumption of corn is expected to decline slightly in response to the anticipated flattening of chicken meat exports. Nevertheless, local corn production is unlikely to cover local demand. Poor weather conditions combined with still strong demand from the local feed millers will increase the import demand for corn, mainly from China due to its relatively low prices.

Total

| | Harvested Area | Average Yields | Production (1,000 tons) | |
|----------------|-----------------|-----------------|-------------------------|--|
| | (1,000hectares) | (tons/hectares) | | |
| MY 2002/03 | | | | |
| North | 600 | 3.75 | 2,250 | |
| Central Plains | 215 | 3.26 | 700 | |
| Northeast | 195 | 3.23 | 630 | |
| Unclassified | 110 | 3.09 | 340 | |
| Total | 1,120 | 3.50 | 3,920 | |
| MY 2001/02 | | | | |
| North | 616 | 3.90 | 2,400 | |
| Central Plains | 245 | 3.76 | 922 | |
| Northeast | 208 | 3.76 | 782 | |
| Unclassified | 111 | 3.57 | 396 | |

Table: The Estimate of Thailand's Corn Production by region

The outlook for corn supply for MY 2002/03 has revised downward. Preliminary indications from FAS/Bangkok's recent field survey of the major growing areas suggest that Thailand's corn production will likely fall by around 0.6 million tons to 3.9 million tons from the current estimated 2001/02 level due to smaller plantings and lower yields. Harvested area is forecast to decline by 60,000 hectares from the preceding year, reflecting not only the shift toward more attractive return crops like tapioca and sugar cane, accounting for about 15,000 hectares, but also the drought-reduced harvests in several major growing area of about 45,000 hectares. The upper Central region in particular Lopburi and Saraburi were severely affected by the dry weather, which accounted for more than half of the total damage, followed by the Northeastern region (mainly Nakhon Ratchasrima, Loei and Khon Kean) and lower Northern region (mainly Phetchabun, Nakhonsawan and Kampaengphet), respectively. Dry conditions will severely affect yields, resulting in an significant drop of average yields to only 3.5 tons/hectare in dry land crop areas.

1180

3.81

4.500

However, the domestic demand for feed, of which corn accounts for about half, is expected to decline slightly because the anticipated cooling off of chicken meat exports. According to trade sources, chicken meat exports are estimated to decline by 8 - 10 percent, reflecting the more stringent food safety standards in overseas markets, particularly in the EU (covering about 30 percent of Thai chicken meat export's market). The banned antibiotic, nitrofuran, was found in a shipment of Thai products to the EU in April 2002. This will result in a decrease of feed demand by 2-3 percent. Meanwhile, the domestic consumption of chicken meat, accounting for about 60 percent of total production, will likely continue its upward trend in line with the sustained economic recovery.

Despite the reduction of domestic corn demand, the domestic production of corn is still insufficient to cover local needs, pointing to a significant increase in imports of corn, particularly in the second half of MY 2002/03. Imports from China are projected to cover the bulk of import

growth, due to the relatively low price as compared to the U.S. (about \$ 30 per ton less, C.I.F.) In spite of the expected tight supply, exports of corn are expected to be about 50,000 tons in MY 2002/03, mainly to Malaysia and Indonesia, due to lower export prices of Thai corn vis-a-vis U.S. corn. It is noteworthy that Thai corn exports in MY 2002/03 will be the lowest in recent years.

Taking into account the anticipated tight supply, domestic prices of corn should experience upward pressure in MY 2002/03. However, the Government has announced it will continue its loan scheme for corn being marketed in MY 2002/03, virtually the same as the preceding year. The target amount is 500,000 ton of grain corn at the price of 4.19 baht/kg., starting from August - December 2002.

As for MY 2001/02, the estimated corn production has been revised upward from 4.4 to 4.5 million tons following the higher than expected yield, averaging at 3.8 tons per hectare. The imports and exports of corn are also revised in correspondence with the official data. Exports declined marginally to 275,429 tons from the previous marketing year in response to the tightening of supply in the second half of MY 2001/02. Most of corn was exported to other Asian markets, in particular Malaysia and Indonesia. By contrast, imports in MY 2001/02 were low due to the relatively lower prices and good availabilities of local products.

Table 1: Thailand's Production, Supply and Demand Table for Corn

| PSD Table | | | | | | |
|------------------------|--------------|------|-----------------|------|----------------|------|
| Country | Thailand | | | | | |
| Commodity | Corn | | | | (1000 HA)(1000 | MT) |
| | Revised 2000 |) | Preliminary 200 | 1 | Forecast 200 | 2 |
| | Old | New | Old | New | Old | New |
| Market Year Begin | 07/2 | 000 | 07/2 | 2001 | 07/2 | 2002 |
| Area Harvested | 1210 | 1210 | 1180 | 1180 | 1150 | 1120 |
| Beginning Stocks | 240 | 466 | 290 | 591 | 215 | 422 |
| Production | 4700 | 4700 | 4400 | 4500 | 4000 | 3920 |
| TOTAL Mkt. Yr. Imports | 122 | 6 | 25 | 6 | 25 | 400 |
| Oct-Sep Imports | 24 | 7 | 25 | 5 | 25 | 400 |
| Oct-Sep Import U.S. | 12 | 0 | 0 | 2 | 0 | 0 |
| TOTAL SUPPLY | 5062 | 5172 | 4715 | 5097 | 4240 | 4742 |
| TOTAL Mkt. Yr. Exports | 397 | 281 | 200 | 275 | 200 | 50 |
| Oct-Sep Exports | 397 | 397 | 200 | 190 | 200 | 100 |
| Feed Dom. Consumption | 4275 | 4250 | 4200 | 4350 | 3800 | 4300 |
| TOTAL Dom. Consumption | 4375 | 4300 | 4300 | 4400 | 3900 | 4350 |
| Ending Stocks | 290 | 591 | 215 | 422 | 140 | 342 |
| TOTAL DISTRIBUTION | 5062 | 5172 | 4715 | 5097 | 4240 | 4742 |

Table 2: Wholesale Prices for Corn

| Prices Table | | | |
|---------------|----------|---------------------------|---------------|
| Country | Thailand | | |
| Commodity | Corn | | |
| Prices in | Baht | per uom | Metric Tons |
| Year | 200 |)1 2 | 2002 % Change |
| Jan | 45: | 50 4 | 1370 -3.96% |
| Feb | 430 | 50 4 | 4500 3.21% |
| Mar | 43 | 10 4 | 1870 12.99% |
| Apr | 43′ | 70 4 | 1920 12.59% |
| May | 44 | 10 5 | 5110 15.87% |
| Jun | 432 | 20 5 | 5040 16.67% |
| Jul | 420 | 00 4 | 10.24% |
| Aug | 43 | 10 | -100.00% |
| Sep | 430 | 50 | -100.00% |
| Oct | 44 | 90 | -100.00% |
| Nov | 44: | 50 | -100.00% |
| Dec | 43 | 10 | -100.00% |
| Exchange Rate | 42. | 22 Local currency/\ \$ | US |
| Date of Quote | 09/03/ |)2 MM/DD/YYYY | Y |

Source: Thai Feed Mill Association

Table 3: Thailand's Corn Import

| Import Trade Matrix | | | |
|---------------------|----------|--------------|-------------|
| Country | Thailand | | |
| Commodity | Corn | | |
| Time period | JanJun | Units: | Metric Tons |
| Imports for: | 2001 | | 2002 |
| U.S. | 1146 | U.S. | 1020 |
| Others | | Others | |
| South Africa | 172 | South Africa | 666 |
| Lao Rep. | 1770 | Lao Rep. | 400 |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| Total for Others | 1942 | | 1066 |
| Others not Listed | | | |
| Grand Total | 3088 | | 2086 |

Source: Thai Customs Department

Table 4: Thailand's Corn Export

| Export Trade Matrix | | | |
|---------------------|----------|-----------|-------------|
| Country | Thailand | | |
| Commodity | Corn | | |
| Time period J | JanJun. | Units: | Metric Tons |
| Exports for: | 2001 | | 2002 |
| U.S. | 1 | U.S. | 0 |
| Others | | Others | |
| Malaysia | 138784 | Malaysia | 37550 |
| Taiwan | 15494 | Taiwan | 4810 |
| Singapore | 20000 | Singapore | 2500 |
| Indonesia | 70500 | Lao Rep. | 1828 |
| Srilanka | 301 | Srilanka | 1810 |
| Egypt | 11500 | Burma | 878 |
| Hong Kong | 1543 | Hong Kong | 808 |
| China | 7200 | China | 80 |
| | | | |
| Total for Others | 265322 | | 50264 |
| Others not Listed | 438 | | 74 |
| Grand Total | 265761 | | 50338 |

Source: Thai Customs Department